



Robert Gracz MCR
VP, Director
Corporate Real Estate

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Paul Perkins, SIOR, CCIM
Senior Vice President
NAI Alliance
6995 Sierra Center Parkway, Suite 100
Reno, NV 89511

Paul,

Many thanks to your team for the fine job you did in representing Avnet in the subleasing of our building at 795 Trademark Drive in Reno.

This was a challenging property to market - highly improved with features that would be of value to a very small number of potential users. Your assessment of those features in light of current market conditions, trends, and their collective impact on the marketing of this unique property resulted in a successful outcome.

Your team's insights, advice and tireless efforts on our behalf enabled us to make decisions that facilitated a timely and favorable disposition of this excess property and I would not hesitate to engage your brokerage services again if the need arises.

Please feel free to share my contact information for any future interest.

Respectfully,

Robert Gracz, MCR

Avnet, Inc