

## LEAR FAMILY TRUST

P.O. BOX 30  
RENO, NV 89504  
702-786-1520

August 16, 1991

### TRUSTEES

HAROLD P. DAYTON  
1442 COPPER COURT  
RENO, NV 89509

JAMES L. MURPHY  
P.O. BOX 30  
RENO, NV 89504

RICHARD B. ROWLEY  
999 DARTMOUTH DR.  
RENO, NV 89509

Mr. Edwin A. Meserve, SIOR  
District Vice President  
Armstrong Meserve Group  
3505 Cadillac Avenue, Bldg. O - Suite 108B  
Costa Mesa, California 92626

Dear Mr. Meserve:

I am pleased to write this on behalf of Paul Perkins, CCIM, who is seeking membership in SIOR.

I have known Mr. Perkins for approximately 12 years. For the past four years he has represented Moya Olsen Lear and the Lear Family Trust in the sale and/or leasing of sizable industrial land and building holdings at Stead, north of Reno. These properties have required a great deal of attention to detail, as well as recommendations for marketing. Mr. Perkins has done an outstanding job with utmost professionalism in representing the Lear interests.

As a Realtor myself for many years, I am also aware of his fine reputation in the real estate and general business communities.

I believe Mr. Perkins would be a credit to the SIOR organization and urge you to give favorable consideration to his application for membership.

Sincerely,



Richard B. Rowley  
Trustee

RBR/bg